**CPQ**

Product Bundle: Air Conditioners Hub

Features: Hardware, Support, Accessories, Services, Brands

Hardware: Split AC, Inverter AC, Window AC, Dual Inverter AC

Accessories: Inverter Compressor, Dehumidifier, Dust Filter, Air Purifier, Antibacterial Coating, Stabilizer

Brands: LG, Blue Star, Daikin, Whirlpool, Voltas

Services: Installation, Repair

Support: Annual Maintenance

Option Constraint I: Split AC/Window AC [hardware]: Exclusion OC

Option Constraint II: Dust Filter and Air Purifier [accessories]: Dependency OC

Summary Variable I: Total Quantity

Summary Variable II: Hardware Total

Price Rule with Summary Variable I: Total Quantity

Price Rule with Summary Variable II: Hardware Total

Price Rule: Training on Sale for February

Price Rule Look up Custom Object: Partner Level Discount

Product Rule I: Validation (Maximum discount is 25% only)

Product Rule II: Selection (Split AC – No Installation) (Inverter AC – Installation)

Product Rule III: Alert (Discount is greater than 25%)

Product Rule IV: Filter (Show only Hardware Feature)

Configuration Attribute Capacity: 1 Ton, 2 Tons

Configuration Attribute Material: Copper, Aluminium

Volume Range Discount Schedule

Volume Slab Discount Schedule

Term Range Discount Schedule

Term Slab Discount Schedule

Guided Selling: Brands, Hardware, Capacity

Customer Specific Pricing

SKU-Stock Keeping Unit